U.S. Department of Justice Washington, DC 20530 OMB No. 1124-0006; Expires May 31, 2020

# Exhibit A to Registration Statement Pursuant to the Foreign Agents Registration Act of 1938, as amended

INSTRUCTIONS. Furnish this exhibit for EACH foreign principal listed in an initial statement and for EACH additional foreign principal acquired subsequently. The filling of this document requires the payment of a filling fee as set forth in Rule (d)(1), 28 C.F.R. § 5.5(d)(1). Compliance is accomplished by filling an electronic Exhibit A form at https://www.fara.gov.

Privacy Act Statement. The filing of this document is required by the Foreign Agents Registration Act of 1938, as amended, 22 U.S.C. § 611 et seq., for the purposes of registration under the Act and public disclosure. Provision of the information requested is mandatory, and failure to provide this information is subject to the penalty and enforcement provisions established in Section 8 of the Act. Every registration statement, short form registration statement, supplemental statement, exhibit, amendment, copy of informational materials or other document or information filed with the Attorney General under this Act is a public record open to public commation, inspection and copying during the posted business hours of the Registration Unit in Washington, DC. Statements are also available online at the Registration Unit's webpage: https://www.fara.gov. One copy of every such document, other than informational materials, is automatically provided to the Secretary of State pursuant to Section 6(b) of the Act, and copies of any and all documents are routinely made available to other agencies, departments and Congress pursuant to Section 6(c) of the Act. The Attorney General also transmits a semi-annual report to Congress on the administration of the Act which lists the names of all agents registered under the Act and the foreign principals they represent. This report is available to the public in print and online at: https://www.fara.gov.

Public Reporting Burden. Public reporting burden for this collection of information is estimated to average .49 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to Chief, Registration Unit, Counterintelligence and Export Control Section, National Security Division, U.S. Department of Justice, Washington, DC 20530; and to the Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, DC 20503.

Name and Address of Registrant     Churchill Ripley, LLC. 2011 Federal Avenue, Los Angeles	geles, CA 90025	2. Registration No.
Name of Foreign Principal     The General Sports Authority of the Kingdom of Saudi Arabia	4. Principal Address of Foreign General Sports Authority-F Deputyship, President Buil Prince Faisal Bin Fahad Ol Aldiwan Road. Riyadh, Kin	Planning & Development ding, Second Floor, lympic Complex
5. Indicate whether your foreign principal is one of the follow.  Government of a foreign country!  Foreign political party	·	
☐ Foreign or domestic organization: If either, chec ☐ Partnership ☐ Corporation ☐ Association ☐ Individual-State nationality	Committee Voluntary group Other (specify)	· · · · · · · · · · · · · · · · · · ·
6. If the foreign principal is a foreign government, state:		
7. If the foreign principal is a foreign political party, state:  a) Principal address		
b) Name and title of official with whom registran	t deals	

FORM NSD-3 Revised 05/17

<sup>1 &</sup>quot;Government of a foreign country," as defined in Section 1(e) of the Act, includes any person or group of persons exercising sovereign de facto or de june political jurisdiction over any country, other than the United States, or over any part of such country, and includes any subdivision of any such group and any group or agency to which such sovereign de facto or de june authority or functions are directly or indirectly delegated. Such term shall include any faction or body of insurgents within a country assuming to exercise governmental authority whether such faction or body of insurgents has or has not been recognized by the United States.

If the foreign principal is an organization and is not owned or controlled by a foreign government, foreign political party or other foreign principal, state who owns and controls it.  EXECUTION  In accordance with 28 U.S.C. § 1746, the undersigned swears or affirms under penalty of perjury that he/she has read the information set forth in this Exhibit A to the registration statement and that he/she is familiar with the contents thereof and that succontents are in their entirety true and accurate to the best of his/her knowledge and belief.		
b) Is this foreign principal:  Supervised by a foreign government, foreign political party, or other foreign principal  Owned by a foreign government, foreign political party, or other foreign principal  Ten No Owned by a foreign government, foreign political party, or other foreign principal  Controlled by a foreign government, foreign political party, or other foreign principal  Yes No Owned by a foreign government, foreign political party, or other foreign principal  Yes No Owned by a foreign government, foreign political party, or other foreign principal  Yes No Owned	If the foreign principal is not a foreign government or a foreign political party:	· · · · · ·
Supervised by a foreign government, foreign political party, or other foreign principal  Owned by a foreign government, foreign political party, or other foreign principal  Directed by a foreign government, foreign political party, or other foreign principal  Controlled by a foreign government, foreign political party, or other foreign principal  Financed by a foreign government, foreign political party, or other foreign principal  Subsidized in part by a foreign government, foreign political party, or other foreign principal  Subsidized in part by a foreign government, foreign political party, or other foreign principal  Explain fully all items answered "Yes" in Item 8(b). (If additional space is needed, a full insert page must be itsed.)  Explain fully all items answered "Yes" in Item 8(b). (If additional space is needed, a full insert page must be itsed.)  EXECUTION  In accordance with 28 U.S.C. § 1746, the undersigned swears or affirms under penalty of perjury that he/she has read the information set forth in this Exhibit A to the registration statement and that he/she is familiar with the contents thereof and that succontents are in their entirely true and accurate to the best of his/her knowledge and belief.	a) State the nature of the business or activity of this foreign principal.	
Supervised by a foreign government, foreign political party, or other foreign principal  Owned by a foreign government, foreign political party, or other foreign principal  Directed by a foreign government, foreign political party, or other foreign principal  Controlled by a foreign government, foreign political party, or other foreign principal  Financed by a foreign government, foreign political party, or other foreign principal  Subsidized in part by a foreign government, foreign political party, or other foreign principal  Subsidized in part by a foreign government, foreign political party, or other foreign principal  Explain fully all items answered "Yes" in Item 8(b). **(Il additional space is needed, a full insert page must be itsed.)*  The foreign principal is an organization and is not owned or controlled by a foreign government, foreign political party or other foreign principal, state who owns and controls it.  EXECUTION  In accordance with 28 U.S.C. § 1746, the undersigned swears or affirms under penalty of perjury that he/she has read the information set forth in this Exhibit A to the registration statement and that he/she is familiar with the contents thereof and that succontents are in their entirety true and accurate to the best of his/her knowledge and belief.  Signature		
Supervised by a foreign government, foreign political party, or other foreign principal  Owned by a foreign government, foreign political party, or other foreign principal  Directed by a foreign government, foreign political party, or other foreign principal  Controlled by a foreign government, foreign political party, or other foreign principal  Financed by a foreign government, foreign political party, or other foreign principal  Subsidized in part by a foreign government, foreign political party, or other foreign principal  Subsidized in part by a foreign government, foreign political party, or other foreign principal  Explain fully all items answered "Yes" in Item 3(b). ** Additional space is needed, a full insert page must be itsed.**  If the foreign principal is an organization and is not owned or controlled by a foreign government, foreign political party or other foreign principal, state who owns and controls it.  EXECUTION  In accordance with 28 U.S.C. § 1746, the undersigned swears or affirms under penalty of perjury that he/she has read the information set forth in this Exhibit A to the registration statement and that he/she is familiar with the contents thereof and that succontents are in their entirety true and accurate to the best of his/her knowledge and belief.  Signature		
Supervised by a foreign government, foreign political party, or other foreign principal  Owned by a foreign government, foreign political party, or other foreign principal  Directed by a foreign government, foreign political party, or other foreign principal  Controlled by a foreign government, foreign political party, or other foreign principal  Financed by a foreign government, foreign political party, or other foreign principal  Subsidized in part by a foreign government, foreign political party, or other foreign principal  Subsidized in part by a foreign government, foreign political party, or other foreign principal  Explain fully all items answered "Yes" in Item 3(b). (If additional space is needed, a full insert page must be used.)  Explain fully all items answered "Yes" in Item 3(b). (If additional space is needed, a full insert page must be used.)  Explain fully all items answered "Yes" in Item 3(b). (If additional space is needed, a full insert page must be used.)  Explain fully all items answered "Yes" in Item 3(b). (If additional space is needed, a full insert page must be used.)  Explain fully all items answered "Yes" in Item 3(b). (If additional space is needed, a full insert page must be used.)  Explain fully all items answered "Yes" in Item 3(b). (If additional space is needed, a full insert page must be used.)  Explain fully all items answered "Yes" in Item 3(b). (If additional space is needed, a full insert page must be used.)  Explain fully all items answered "Yes" in Item 3(b). (If additional space is needed, a full insert page must be used.)	•	
Supervised by a foreign government, foreign political party, or other foreign principal  Owned by a foreign government, foreign political party, or other foreign principal  Directed by a foreign government, foreign political party, or other foreign principal  Controlled by a foreign government, foreign political party, or other foreign principal  Financed by a foreign government, foreign political party, or other foreign principal  Subsidized in part by a foreign government, foreign political party, or other foreign principal  Subsidized in part by a foreign government, foreign political party, or other foreign principal  Explain fully all items answered "Yes" in Item 3(b). (If additional space is needed, a full insert page must be used.)  Explain fully all items answered "Yes" in Item 3(b). (If additional space is needed, a full insert page must be used.)  Explain fully all items answered "Yes" in Item 3(b). (If additional space is needed, a full insert page must be used.)  Explain fully all items answered "Yes" in Item 3(b). (If additional space is needed, a full insert page must be used.)  Explain fully all items answered "Yes" in Item 3(b). (If additional space is needed, a full insert page must be used.)  Explain fully all items answered "Yes" in Item 3(b). (If additional space is needed, a full insert page must be used.)  Explain fully all items answered "Yes" in Item 3(b). (If additional space is needed, a full insert page must be used.)  Explain fully all items answered "Yes" in Item 3(b). (If additional space is needed, a full insert page must be used.)		
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Supervised by a foreign government, foreign political party, or other foreign principal  Owned by a foreign government, foreign political party, or other foreign principal  Directed by a foreign government, foreign political party, or other foreign principal  Controlled by a foreign government, foreign political party, or other foreign principal  Financed by a foreign government, foreign political party, or other foreign principal  Subsidized in part by a foreign government, foreign political party, or other foreign principal  Explain fully all items answered "Yes" in Item 3(b). **(If additional space is needed, a full insert page must be itsed.)*  We additional space is needed, a full insert page must be itsed.)  Explain fully all items answered "Yes" in Item 3(b). **(If additional space is needed, a full insert page must be itsed.)*  Explain fully all items answered "Yes" in Item 3(b). **(If additional space is needed, a full insert page must be itsed.)*  Explain fully all items answered "Yes" in Item 3(b). **(If additional space is needed, a full insert page must be itsed.)*  Explain fully all items answered "Yes" in Item 3(b). **(If additional space is needed, a full insert page must be itsed.)*  Explain fully all items answered "Yes" in Item 3(b). **(If additional space is needed, a full insert page must be itsed.)*  Explain fully all items answered "Yes" in Item 3(b). **(If additional space is needed, a full insert page must be itsed.)*  Explain full insert page must be itsed.)  EXECUTION  In accordance with 28 U.S.C. § 1746, the undersigned swears or affirms under penalty of perjury that he/she has read the information set forth in this Exhibit A to the registration statement and that he/she is familiar with the contents thereof and that succontents are in their entirety true and accurate to the best of his/her knowledge and belief.		
Owned by a foreign government, foreign political party, or other foreign principal    Yes   No	b) Is this foreign principal:	
Directed by a foreign government, foreign political party, or other foreign principal  Controlled by a foreign government, foreign political party, or other foreign principal  Financed by a foreign government, foreign political party, or other foreign principal  Subsidized in part by a foreign government, foreign political party, or other foreign principal  Yes   No    Subsidized in part by a foreign government, foreign political party, or other foreign principal  Explain fully all items answered "Yes" in Item 8(b). **Wadditional space is needed, a full insert page must be used.)  If the foreign principal is an organization and is not owned or controlled by a foreign government, foreign political party or other foreign principal, state who owns and controls it.  EXECUTION  In accordance with 28 U.S.C. § 1746, the undersigned swears or affirms under penalty of perjury that he/she has read the information set forth in this Exhibit A to the registration statement and that he/she is familiar with the contents thereof and that succontents are in their entirety true and accurate to the best of his/her knowledge and belief.	Supervised by a foreign government, foreign political party, or other foreign principal	Yes 🔲 No 🗓
Controlled by a foreign government, foreign political party, or other foreign principal  Financed by a foreign government, foreign political party, or other foreign principal  Subsidized in part by a foreign government, foreign political party, or other foreign principal  Explain fully all items answered "Yes" in Item 8(b). (If additional space is needed, a full insert page must be used.)  If the foreign principal is an organization and is not owned or controlled by a foreign government, foreign political party or other foreign principal, state who owns and controls it.  EXECUTION  In accordance with 28 U.S.C. § 1746, the undersigned awears or affirms under penalty of perjury that he/she has read the information set forth in this Exhibit A to the registration statement and that he/she is familiar with the contents thereof and that succontents are in their entirety true and accurate to the best of his/her knowledge and belief.	Owned by a foreign government, foreign political party, or other foreign principal	Yes 🛮 No 🗓
Financed by a foreign government, foreign political party, or other foreign principal  Subsidized in part by a foreign government, foreign political party, or other foreign principal  Explain fully all items answered "Yes" in Item 8(b). (If additional space is needed, a full insert page must be issed.)  If the foreign principal is an organization and is not owned or controlled by a foreign government, foreign political party or other foreign principal, state who owns and controls it.  EXECUTION  In accordance with 28 U.S.C. § 1746, the undersigned swears or affirms under penalty of perjury that he/she has read the information set forth in this Exhibit A to the registration statement and that he/she is familiar with the contents thereof and that succontents are in their entirety true and accurate to the best of his/her knowledge and belief.	Directed by a foreign government, foreign political party, or other foreign principal	Yes 🔲 No 🔲
Subsidized in part by a foreign government, foreign political party, or other foreign principal  Yes No   Explain fully all items answered "Yes" in Item 8(b). (If additional space is needed, a full insert page must be itseld.)  If the foreign principal is an organization and is not owned or controlled by a foreign government, foreign political party or other foreign principal, state who owns and controls it.  EXECUTION  In accordance with 28 U.S.C. § 1746, the undersigned swears or affirms under penalty of perjury that he/she has read the information set forth in this Exhibit A to the registration statement and that he/she is familiar with the contents thereof and that succontents are in their entirety true and accurate to the best of his/her knowledge and belief.	Controlled by a foreign government, foreign political party, or other foreign principal	Yes 🗌 No 🗖
Explain fully all items answered "Yes" in Item 8(b). (If additional space is needed, a full insert page must be used.)  If the foreign principal is an organization and is not owned or controlled by a foreign government, foreign political party or other foreign principal, state who owns and controls it.  EXECUTION  In accordance with 28 U.S.C. § 1746, the undersigned swears or affirms under penalty of perjury that he/she has read the information set forth in this Exhibit A to the registration statement and that he/she is familiar with the contents thereof and that succontents are in their entirety true and accurate to the best of his/her knowledge and belief.	Financed by a foreign government, foreign political party, or other foreign principal	Yes 🗌 No 🗖
EXECUTION  In accordance with 28 U.S.C. § 1746, the undersigned swears or affirms under penalty of perjury that he/she has read the information set forth in this Exhibit A to the registration statement and that he/she is familiar with the contents thereof and that succontents are in their entirety true and accurate to the best of his/her knowledge and belief.  Signature	Subsidized in part by a foreign government, foreign political party, or other foreign principal	Yes 🔲 No 🔲
If the foreign principal is an organization and is not owned or controlled by a foreign government, foreign political party or other foreign principal, state who owns and controls it.  EXECUTION  In accordance with 28 U.S.C. § 1746, the undersigned swears or affirms under penalty of perjury that he/she has read the information set forth in this Exhibit A to the registration statement and that he/she is familiar with the contents thereof and that succontents are in their entirety true and accurate to the best of his/her knowledge and belief.	a name	
EXECUTION  In accordance with 28 U.S.C. § 1746, the undersigned swears or affirms under penalty of perjury that he/she has read the information set forth in this Exhibit A to the registration statement and that he/she is familiar with the contents thereof and that succontents are in their entirety true and accurate to the best of his/her knowledge and belief.	Explain fully all items answered "Yes" in Item 8(b). (If additional space is needed, a full insert page is	nust be üsed.)
EXECUTION  In accordance with 28 U.S.C. § 1746, the undersigned swears or affirms under penalty of perjury that he/she has read the information set forth in this Exhibit A to the registration statement and that he/she is familiar with the contents thereof and that succontents are in their entirety true and accurate to the best of his/her knowledge and belief.		
EXECUTION  In accordance with 28 U.S.C. § 1746, the undersigned swears or affirms under penalty of perjury that he/she has read the information set forth in this Exhibit A to the registration statement and that he/she is familiar with the contents thereof and that succontents are in their entirety true and accurate to the best of his/her knowledge and belief.	•	
EXECUTION  In accordance with 28 U.S.C. § 1746, the undersigned swears or affirms under penalty of perjury that he/she has read the information set forth in this Exhibit A to the registration statement and that he/she is familiar with the contents thereof and that succontents are in their entirety true and accurate to the best of his/her knowledge and belief.		
EXECUTION  In accordance with 28 U.S.C. § 1746, the undersigned swears or affirms under penalty of perjury that he/she has read the information set forth in this Exhibit A to the registration statement and that he/she is familiar with the contents thereof and that succontents are in their entirety true and accurate to the best of his/her knowledge and belief.		
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In accordance with 28 U.S.C. § 1746, the undersigned swears or affirms under penalty of perjury that he/she has read the information set forth in this Exhibit A to the registration statement and that he/she is familiar with the contents thereof and that succontents are in their entirety true and accurate to the best of his/her knowledge and belief.  The penalty of perjury that he/she has read the information set forth in this Exhibit A to the registration statement and that he/she is familiar with the contents thereof and that succontents are in their entirety true and accurate to the best of his/her knowledge and belief.  Signature	•	
In accordance with 28 U.S.C. § 1746, the undersigned swears or affirms under penalty of perjury that he/she has read the information set forth in this Exhibit A to the registration statement and that he/she is familiar with the contents thereof and that succontents are in their entirety true and accurate to the best of his/her knowledge and belief.  The penalty of perjury that he/she has read the information set forth in this Exhibit A to the registration statement and that he/she is familiar with the contents thereof and that succontents are in their entirety true and accurate to the best of his/her knowledge and belief.  Signature		·
In accordance with 28 U.S.C. § 1746, the undersigned swears or affirms under penalty of perjury that he/she has read the information set forth in this Exhibit A to the registration statement and that he/she is familiar with the contents thereof and that succontents are in their entirety true and accurate to the best of his/her knowledge and belief.  The penalty of perjury that he/she has read the information set forth in this Exhibit A to the registration statement and that he/she is familiar with the contents thereof and that succontents are in their entirety true and accurate to the best of his/her knowledge and belief.  Signature		
In accordance with 28 U.S.C. § 1746, the undersigned swears or affirms under penalty of perjury that he/she has read the information set forth in this Exhibit A to the registration statement and that he/she is familiar with the contents thereof and that succontents are in their entirety true and accurate to the best of his/her knowledge and belief.  The penalty of perjury that he/she has read the information set forth in this Exhibit A to the registration statement and that he/she is familiar with the contents thereof and that succontents are in their entirety true and accurate to the best of his/her knowledge and belief.  Signature		
In accordance with 28 U.S.C. § 1746, the undersigned swears or affirms under penalty of perjury that he/she has read the information set forth in this Exhibit A to the registration statement and that he/she is familiar with the contents thereof and that succontents are in their entirety true and accurate to the best of his/her knowledge and belief.  The penalty of perjury that he/she has read the information set forth in this Exhibit A to the registration statement and that he/she is familiar with the contents thereof and that succontents are in their entirety true and accurate to the best of his/her knowledge and belief.  Signature		
In accordance with 28 U.S.C. § 1746, the undersigned swears or affirms under penalty of perjury that he/she has read the information set forth in this Exhibit A to the registration statement and that he/she is familiar with the contents thereof and that succontents are in their entirety true and accurate to the best of his/her knowledge and belief.  The penalty of perjury that he/she has read the information set forth in this Exhibit A to the registration statement and that he/she is familiar with the contents thereof and that succontents are in their entirety true and accurate to the best of his/her knowledge and belief.  Signature	FYFCITION	
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01//8 Anna Churchill Ripley Lewis, CEO	In accordance with 28 U.S.C. § 1746, the undersigned swears or affirms under penalty of perjury that information set forth in this Exhibit A to the registration statement and that he/she is familiar with the	
101/18 V D X M	In accordance with 28 U.S.C. § 1746, the undersigned swears or affirms under penalty of perjury that information set forth in this Exhibit A to the registration statement and that he/she is familiar with the contents are in their entirety true and accurate to the best of his/her knowledge and belief.  Date of Exhibit A Name and Title Signature	
	In accordance with 28 U.S.C. § 1746, the undersigned swears or affirms under penalty of perjury that information set forth in this Exhibit A to the registration statement and that he/she is familiar with the contents are in their entirety true and accurate to the best of his/her knowledge and belief.  Date of Exhibit A Name and Title Signature	

U.S. Department of Justice Washington, DC 20530 OMB No. 1124-0004; Expires May 31, 2020

Exhibit B to Registration Statement Pursuant to the Foreign Agents Registration Act of 1938, as amended

INSTRUCTIONS. A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements, or, where no contract exists, a full statement of all the circumstances by reason of which the registrant is acting as an agent of a foreign principal. Compliance is accomplished by filing an electronic Exhibit B form at <a href="https://www.fara.gov">https://www.fara.gov</a>.

Privacy Act Statement. The filing of this document is required for the Foreign Agents Registration Act of 1938, as amended, 22 U.S.C. § 611 et seq., for the purposes of registration under the Act and public disclosure. Provision of the information requested is mandatory, and failure to provide the information is subject to the penalty and enforcement provisions established in Section 8 of the Act. Every registration statement, short form registration statement, supplemental statement, whibit, amendment, copy of informational materials or other document or information filed with the Attorney General under this Act is a public record open to public examination, inspection and copying during the posted business hours of the Registration Unit's webpage: https://www.fara.gov. One copy of every such document, other than informational materials, is automatically provided to the Secretary of State pursuant to Section 6(b) of the Act, and copies of any and all documents are routinely made available to other agencies, departments and Congress pursuant to Section 6(c) of the Act. The Attorney General also transmits a semi-annual report to Congress on the administration of the Act which lists the names of all agents registered under the Act and the foreign principals they represent. This report is available to the public in print and online at: https://www.fara.gov.

Public Reporting Burden. Public reporting burden for this collection of information is estimated to average .33 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to Chief, Registration Unit, Counterintelligence and Export Control Section, National Security Division, U.S. Department of Justice; Washington, DC 20530; and to the Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, DC 20503.

	ame of Registrant surchill Ripley, LLC	2. Registration No.	6519
	ame of Foreign Principal ne General Sports Authority of the Kingdom of Sau	ıdi Arabia	
	Check	Appropriate Box:	·
4. 🗆	The agreement between the registrant and the above- checked, attach a copy of the contract to this exhibit.		ritten contract. If this box is
5. 🔀	There is no formal written contract between the regis foreign principal has resulted from an exchange of oc correspondence, including a copy of any initial proper	orrespondence. If this box is checked,	attach a copy of all pertinent
6. 🗖	The agreement or understanding between the registra contract nor an exchange of correspondence between the terms and conditions of the oral agreement or unit	the parties. If this box is checked, gir	ve a complete description below of
7. Ďe	escribe fully the nature and method of performance of t	he above indicated agreement or unde	rstanding.

FORM NSD-4 Revised 05/17

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# CHURCHILL RIPLEY

January 25th, 2018

Dear HRH Princess Reema bint Bandar Al Saud,

Pursuant to our recent conversations, it is my pleasure to submit the below proposal for your consideration and approval.

We are excited by the opportunity to help the General Sports Authority deliver on the goals of Vision 2030. This is a historic moment in the growth of the country and we look forward to working with you to generate bold new ideas that allow you to capitalize on transformational opportunities for the Kingdom of Saudi Arabia.

Best Regards,

Anna C. R. Lewis I CEO and Founder

Churchill Ripley Group

To: HRH Princess Reema bint Bandar Al Saud

Fr: Anna C. R. Lewis, Churchill Ripley Group

Churchill Ripley Group 2011 Federal Avenue Los Angeles, CA 90025 O: 310-975-5507 Received by NSD/FARA Registration Unit 02/02/2018 12:00:16 PM

## STRICTLY CONFIDENTIAL WORKING DRAFT

Re: Proposal for Strategic Consulting

Date: January 25th, 2018

### I. OVERVIEW

The Churchill Ripley Group will support all work led and executed by HRH Princess Reema bint Bandar Al Saud. The Churchill Ripley Group will identify and capitalize on transformational moments for HRH and form partnerships that enhance the position of the Kingdom and demonstrate the goals of Vision 2030. Churchill Ripley Group CEO, Anna Lewis, and her team will help HRH leverage US sports, and health and wellness expertise to better inform and guide the work of the General Sports Authority. Anna and her team have experience working with high profile clients and will use this expertise and discretion to offer innovative advice and solutions to the General Sports Authority.

## II. ROLES AND RESPONSIBILITIES

- Act as the US point of contact for all GSA related partnerships.
- Negotiate favorable and fair market terms for GSA funded initiatives.
- Leverage US partners to ensure the full benefits of scopes of work.
- Identify opportunities for positive positioning of the GSA and the Quality of Life VRP.
- Find and present direct investment opportunities for the GSA (2-4 marquee opportunities a year).
- Curate 2018 interactions (including public speaking) by HRH to drive the initiatives set out by the GSA and the Quality of Life VRP.
- Support Micro-Conferences/Quarterly Events:
  - Identify and engage potential speaker
  - Manage relationships with Senior Speakers and Guests
  - Research and lead initial inquiry into costs of celebrity/expert engagement
  - Offer insight into content creation and topics covered by speakers
- Prepare HRH for high level meetings with senior leaders, politicians and executives.
- Attend US meetings with HRH to ensure appropriate follow-up and execution of identified initiatives.

## Received by NSD/FARA Registration Unit 02/02/2018 12:00:16 PM

## STRICTLY CONFIDENTIAL WORKING DRAFT

### III. TRAVEL AND AVAILABILITY

Anna will travel once a quarter to the Kingdom of Saudi Arabia to meet with HRH and her team. Anna and her team will additionally participate in on going calls and make additional visits to the Kingdom as dictated by HRH.

### IV. TEAM, COST

The Churchill Ripley Group will staff a team led by Churchill Ripley Group CEO, Anna Lewis to support this scope of work. The cost for this engagement is \$22,000 USD to be paid monthly (this amount includes expenses related to travel for Anna Lewis and business development costs).

## V. TEAM EXPERIENCE

Anna is the Founder and CEO of the Churchill Ripley Group. Anna and her team work with clients to systematically map and network an ecosystem to drive opportunities for development. The Churchill Ripley Group identifies and capitalizes on moments that enhance organizational positioning, drive client acquisition and increase revenue. Anna has expertise in analyzing the needs of sophisticated clients, forming partnerships and in offering insightful solutions.

Anna was formerly a banker and Partner with the Private Banking and Investment Group at Merrill Lynch. She focused on providing clients with insights and services to help meet their financial goals through financial analysis, innovative advice and thought leadership.

Prior to joining Merrill Lynch, Anna was the West Coast Head of J.P. Morgan Chase Private Bank's Philanthropy Center and advised families on matters of legacy planning, philanthropy, governance and impact. She oversaw grant making programs on behalf of individuals and family foundations in the areas of education, health, community development and the arts.

Anna started her career in the entertainment business. From Andy Spahn and Associates, located at DreamWorks Studios, she supported the consultancy of high profile donors and entertainment figureheads including Steven Spielberg and Jeffrey Katzenberg. Anna initially moved to Los Angeles to work for the talent and sports management firm, Creative Artists Agency.

She is a board advisor to Halogen Ventures, Neighborhood Start Fund and The Near Future Summit. Anna sits on the membership committee of the private airline, Surf Air, and the club and co-working space, Spring Place.